

THE BROAD REACH

Volume 9, Number 1, February 1996

A Publication of The Lake Winnepesaukee Sailing Association

Treasurer's Corner

by Alan Kanegsberg

Looking back at 1995, it was the best year yet for our seven year old LWSA. We had one of our largest memberships and excellent attendance at our events, both on and off the water.

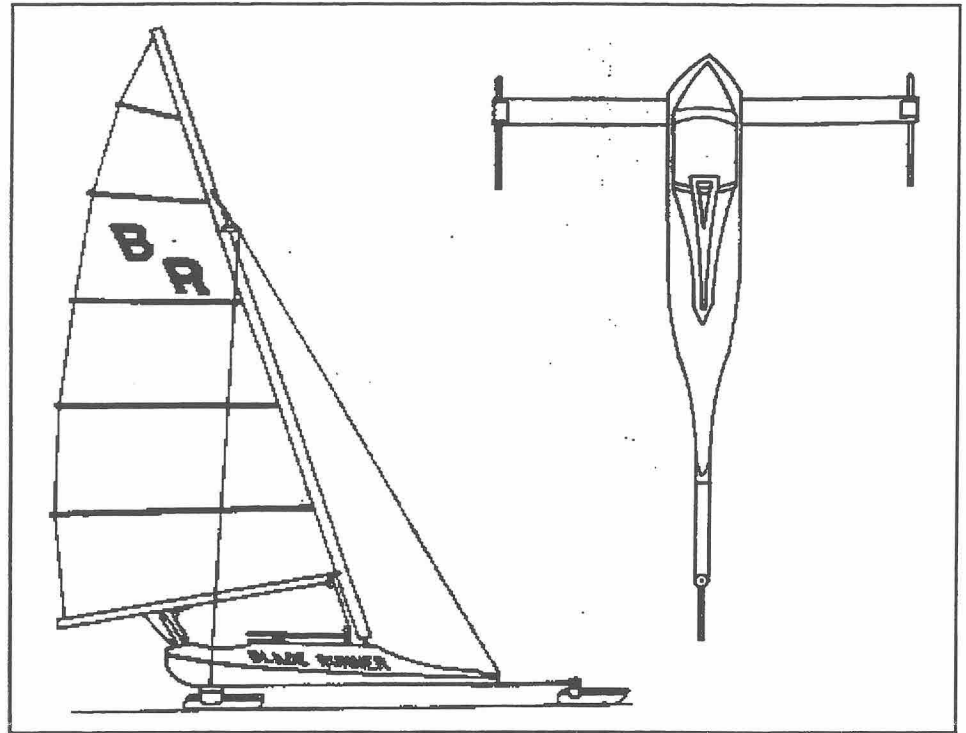
Having been Treasurer for many years, I thought that I would try to present a financial picture of the Lake Winnepesaukee Sailing Association. First of all, we are a Not-for-Profit Corporation that has 501(c)(3) status (donations are deductible).

The LWSA owns 6 Optimist Sailing Prams, 6 Lasers, a 26' 1963 Chris Craft Sea Skiff (the "Committee Boat", and an 18' Wellcraft (the "Chase Boat"). The total cost of all boats was \$31,706. We still have outstanding loans from the Village Bank for \$8,345. In addition to our boats, we own Racing equipment including marks, anchors, flags, etc to manage racing and Sailing School equipment including classroom and on water materials.

Our annual budget is about \$35,000. Sources of income include membership, school registration fees, fund raising, and sponsors.

The individual events that we run each support themselves. These include the Michelob, Night Owl Race, the fun events, Labor Day, the San Juan Regatta, and the J-Jamboree.

The Sailing School has a budget of over \$15,000 including instructors, books and supplies, fuel and boat maintenance. Its shortfall is made up by the general operations and fund raising of the LWSA.



It's Ba-ack. See Meeting Notice next page.

In 1995, we totally rebuilt both the "Committee Boat" and the "Chase Boat". The cost of those two projects was over \$4,000. In addition to that, we lost the powerhead on the Wellcraft and our liability insurance for the School increased by 50%. All of this plus the expansion of The Broad Reach to a monthly schedule used our reserve funds.

However, the Sail Awareness Program and the efforts to convince people that supporting the LWSA promotes sailing on the Lake gave us the most members we have had in many years.

A very high percentage of our members are also members of the US Sailing Golden Anchor Membership Program. In addition to getting Sailing World Magazine at a

substantial discount, these members are supporting sailing nationally.

As a not-for-profit organization, we try to keep our dues low and operate a very lean program. This usually means that minimum re-

serve funds are available at the beginning of each year when all of the planning takes place.

We need the help of our members, *please*:

1. Send in your 1996 dues early.
2. Convince other people to become members and supporters.
3. Come out and participate in our meetings, events, and planning.
4. Enjoy sailing and be proud of all of the new sailors we are training each year. ⚠

Annual Meeting
February 16, 7PM
Gilford
Community
Church

Annual Meeting Notice

Friday Evening, February 16, 1996, 7:00 PM
Gilford Community Church

Agenda

Secretary's Report
Treasurer's Report
Election of Officers
Spring Seminar (April)
Sail Awareness (May)
Schedule of Sailing Events
Series Racing

Proposed Slate of Officers for 1996

Commodore - Raymond Lanza
Vice Commodore - Michael Herz
Rear Commodore - Susan Sparks
Secretary - Donna Delgado
Treasurer - Alan Kanegsberg

Program: If the ice is good Bob Egelhof of Blade Runner is planning on coming up again this year. He will be at the meeting with more video and at Gilford Beach Saturday Morning with Blade Runners for all to try. Unfortunately, we won't know for sure until a few days before the meeting. If you want to try one out ahead of time see Sean at Fay's Boat Sales. They have one in stock all rigged and ready to go.

Special Reminder

Many of our Members are planning to attend Sail Expo in Atlantic City from February 3 through February 11. If you have never been there, it is heaven for sailors. Everyone there as an attendee or exhibitor has the same interest: SAILING!! It takes two days to see the exhibit floor and there are tons of interesting seminars going on all the time. If you want additional information, call Alan Kanegsberg in the evenings at 603-225-5635.

Design Contest

Posters

Sail Awareness Day
Youth Sailing School
Night Owl Race
Labor Day Regatta
J-Jamboree (to send to Yacht Clubs throughout New England)
Leiter (to send to Yacht Clubs throughout New England)

T-Shirts

Youth Sailing School
Labor Day
J-Jamboree

Classified Advertising

Classified ads may be placed up to two weeks prior to publication dates. Cost is \$.50 per word for members, \$1.00 non-members. Make checks payable to LWSA, and remit with ad to Dave Mackey, Box 600, New Boston, NH 03070



LWSA Executive Board

Michael Herz, Commodore
Ed Philpot, Vice Commodore
Susan Sparks, Rear Commodore
Alan Kanegsberg, Treasurer
Donna Delgado, Secretary
Ed Philpot, Advisor

LWSA Committees

Susan Sparks, Race Committee
Helen Lanza, Youth Sailing
Sandra Mackey, Youth Sailing Club
Ed Philpot, One Design
Dave Mackey, Membership, Broad Reach
Mike Herz, Fund Raising
Ray Lanza, PHRF

The Broad Reach is a publication of the Lake Winnepesaukee Sailing Assoc. It is circulated to fulfill our non-profit charter which is "...to encourage the sport of sailing..." Each issue costs approximately \$250 to produce. If you are receiving these issues as a member we thank you for your support. If you are not a member, we ask that you consider a tax deductible membership [501(c)(3)] to help us defray publication costs. Thank you.

The Broad Reach is published on a monthly basis. All materials for publication are due 7 days after the monthly meeting. The Broad Reach is a publication of the Lake Winnepesaukee Sailing Association (LWSA), PO Box 7047 Gilford, NH 03247. Publication or use of any material from The Broad Reach is not authorized without written permission. Further, The Broad Reach and LWSA disclaim responsibility for typographical errors other than the obligation to print a notice of correction.

1996 Display Space Advertising Rates

Size	12 Issues	6 Issues	3 Issues
1 page	\$800	\$500	\$300
1/2 page	\$500	\$300	\$175
1/3 page	\$350	\$200	\$135
1/4 page	\$300	\$175	\$100
1/8 page	\$175	\$100	\$70

The Broad Reach is Circulated to more than five hundred Lakes Region sailors and sailing enthusiasts. Commercial support for The Lake Winnepesaukee Sailing Association, a non-profit organization, can be acknowledged with space advertising according to the above schedule. To place an advertisement contact the editor: Dave Mackey (603) 487-2677-eves. (603) 644-3555-days. Deadlines for finished copy are the forth Friday of each month. Design and production help is also available.



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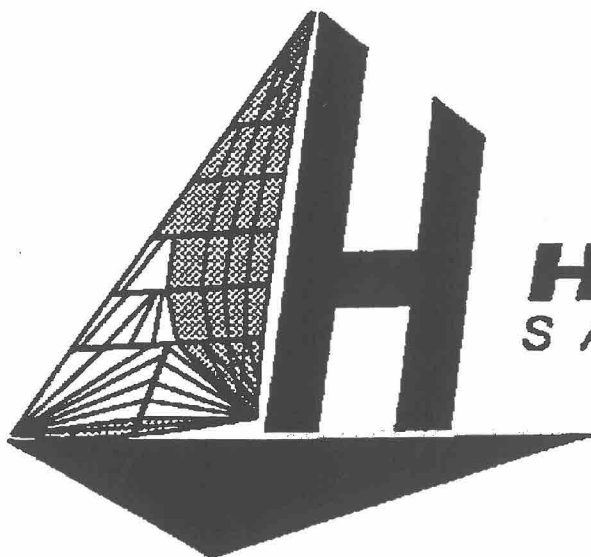
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4/96

LWSA Membership Registration

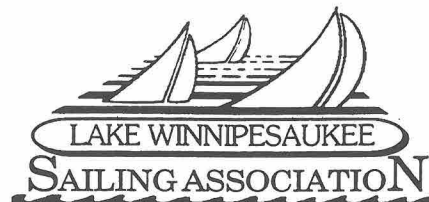
Name: _____

Spouse: _____

Street: _____

City: _____ State: _____ Zip: _____ Night Ph: _____ Day Ph: _____

Children (wth ages): _____ Boat Name: _____



US Sailing Association Membership Registration

Please process my USSA Membership for 1996 at a rate \$30, \$35 after 3/31/96, (Instead of the regular rate of \$40). I understand that if I am a member of USSA that I will not have to pay an additional fee of \$5.00 or 10% of each event registration fee to cover the cost of insurance through USSA. This will provide full USSA Membership including a Rule Book, a subscription to *Sailing World* Magazine and all other membership benefits.

I/we are enclosing the following:

\$ _____ for LWSA Family Membership Dues (\$60, \$75 after Mar. 31, 1996)

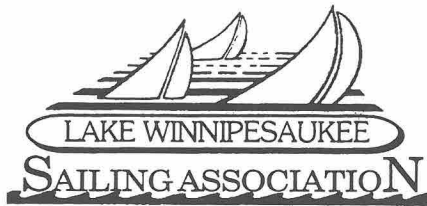
\$ _____ for LWSA Single Membership Dues (\$30, \$38 after Mar. 31, 1996)

\$ _____ for LWSA Youth Membership Dues 18 & under (\$15)

\$ _____ for US Sailing Association Dues (\$30, \$35 after Mar. 31, 1996)

Total \$ _____ Signed: _____ Date: _____

Send To: Lake Winnepesaukee Sailing Association • PO Box 7047 • Gilford, NH 03247



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Requested*

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